

OUR LINE OF SERVICES

STRATEGY CONSULTING

Faced with disruptive markets, we support the definition of a new strategy, transforming culture, aligning it with management, measuring impact and generating value through innovation.

CONSULTING IN QUALITY MANAGEMENT SYSTEMS

We diagnose the current quality and/or safety systems to quantify the gap between the current state and the desired one.

CONSULTING IN HUMAN TALENT

We support the implementation of the necessary processes to attract, recruit, onboard, develop, retain and terminate.



OPERATIONS CONSULTANCY

We help you improve the management of the operational processes, efficiency and productivity of the company, using modern tools that reduce costs by eliminating waste, bottlenecks and variability.

CONTINUOUS PROCESS IMPROVEMENT

We diagnose the processes and recommend a continuous improvement plan with the best practices of the corresponding industry.

PROFESSIONAL TRAINING

We pragmatically transmit the necessary knowledge and develop skills that support cultural change, for the alignment of employees with the company's strategy.

EXPERIENCE IN INDUSTRIES

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Manufacturing and Logistics

Agroindustry

Pharmaceutical

Food

Plastic Textile

Textile and Clothing

Construction

Retail Stores

Financial

Insurance

Health and Emergency Services

Marketing

Telecommunications

Technology Solutions

Education

Government - NGOs

WHERE:

- North America
- Central America
- South America
- Central Asia
- East Asia
- Africa

STRATEGY CONSULTING

Aligning Management to Strategy

The market is changing at a rapid rate, especially at this time, during and after Covid-19. To create and/or adapt in a business impacted by disruptive markets, it is important in this new reality, to transform and innovate. It is imperative to offer the client a value proposition that guarantees a lasting experience in order to develop it as a competitive element and this has to be part of the new dimension of the competitive framework that challenges us.

Purpose



It has to do with the reason for being a company, the reason for the business, its contribution to society.

It goes beyond a Vision or Mission, as it defines a dream, the epitome of its existence.

Critical Success Factors (CSF)



It will allow you to achieve the purpose and comply with the strategy, in such a way that the company is positioned in a competitive market with unique characteristics that translate into competitive advantages.

They have to do with alignment to strategy, agility in the face of a changing environment, the ability to create unique customer experiences, the supply chain, value-added processes, ubiquity, size, prestige, etc.

Operational Discipline



It is established when the work systems are based on efficient and productive processes clearly defined and executed by an adequate organization, under the command of a committed corporate governance.

Strategy



The creation of a different company in its environment, providing one or more competitive advantages that will give the customer a unique experience that stands out in the market.

Here the Vision, Mission and Strategic Objectives

Corporate Culture



Ensures that the behavior of the members of the organization is aligned with its purpose. This compatibility promotes objectives and way of thinking employees to be consistent, coherent and loyal.

Measurement Mechanisms



It is important to recognize that a dimension that is measured, is controlled, and if it is controlled is managed, and therefore improved. If it can't be measured, it doesn't work. The establishment of performance and result indicators lead us to achieve compliance with the CSF and our strategy.

OPERATIONS CONSULTANCY

Operational efficiency can be improved through:

Continuous Processes Improvement



Information and Communications Technology



Manufacturing Costs and Service Costs



Quality Management Systems



Continuous Process Improvement



LEAN THINKING

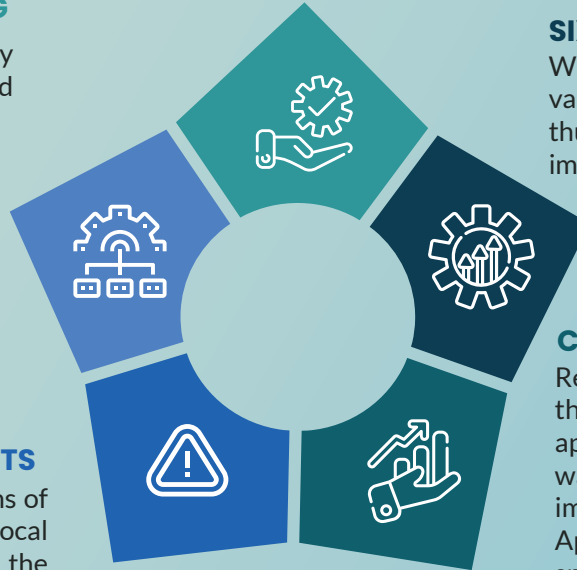
Eliminating waste caused by variability and work overload improves time to value flow.

AUDIT AND BUSINESS PROCESS MANAGEMENT (BPM)

We focus on supporting the improvement of business processes, and in this way directing and controlling the performance of the organization.

THEORY OF CONSTRAINTS

We identify and manage the restrictions of the system as a whole and not the local optimums. Thus, we improve the performance of the company in a systematic way.



SIX SIGMA (6σ)

We help to identify the statistical variability of operational processes and thus measure, control, manage and improve them.

CONTINUOUS IMPROVEMENT

Regardless of the improvement program that is implemented in the company, applying it correctly, allows to eliminate waste, increase performance and improve the value offer to the customer. Applied as a whole gives agility and speed to business.

Information Technology and Information Management



4TH INDUSTRIAL REVOLUTION

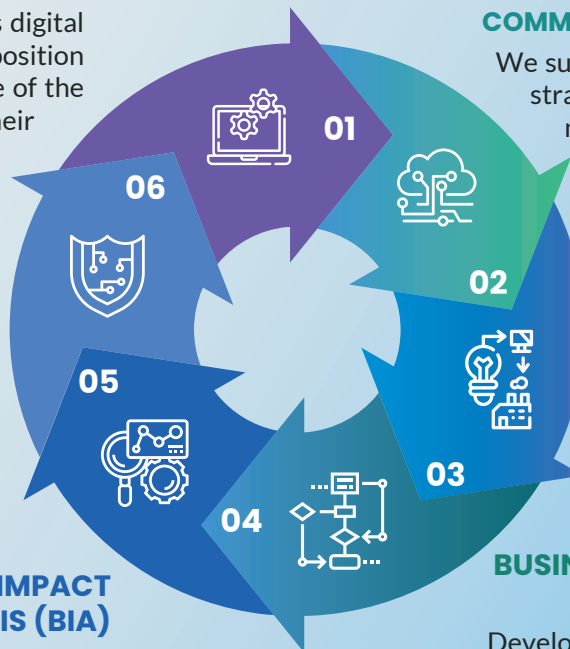
Understand its impact and analyze this digital revolution, to configure a value proposition with lean processes based on the voice of the customer, and in this way improve their experience and interaction with the products and services offered.

RISK ANALYSIS AND IMPROVEMENT OF INFORMATION SECURITY MANAGEMENT SYSTEMS

Identify the main vulnerabilities and threats of your information assets, and thus support the implementation of an adequate management of the risks to be mitigated.

BUSINESS IMPACT ANALYSIS (BIA)

We support the development of a systematic process to determine and evaluate the possible effects of a disruption on critical operations; as a result of a disaster, accident or emergency.



STRATEGIC PLAN OF INFORMATION AND COMMUNICATION TECHNOLOGIES

We support the alignment of ICT with business strategy, to respond more quickly to the needs of customers and consumers, in their digital transformation process.

ACQUISITION

Preparation of terms of reference for the acquisition of new technological solutions aligned to the current and proposed business model of the company.

BUSINESS CONTINUITY PLAN (BCP)

Develop a plan that allows the company to continue operating at acceptable predefined levels after business interruption incidents.

Manufacturing and Service Costs



ENGINEERING MASTER



Value-added processes, assembly diagrams, roadmaps and the Bill of Materials (BOM).

SERVICE MASTER



Value-added processes, delivery sequence, roadmaps and the Bill of Services (BOS).

ERP/MRP



The Engineering and Services Masters facilitate the implementation of computer solutions that support the generation of the master production or delivery plan, material or equipment requirements, purchase plans and resources to use. We can use the above in the calculation of standard, actual and applied costs.

QUALITY MANAGEMENT SYSTEMS



STATISTICAL PROCESSES CONTROL



We apply statistical tools to determine the current state of the process (under control and capable).

CERTIFICATIONS



We support the implementation of management systems (quality and/or safety) for certification purposes.

TOTAL QUALITY MANAGEMENT



We evaluate the quality assurance process, determine the gap between the current and desired state to recommend the corresponding measures.

FAILURE MODE AND EFFECTS ANALYSIS



We help determine the potential failures of a system based on their severity and their effect. Whether it is implemented or in the product and process development stage.

ADVANCED PRODUCT QUALITY PLANNING



We support the design and implementation of the process to develop products/services whose purpose is to ensure compliance with customer requirements, involving suppliers and the end customer.

PRODUCTION PART APPROVAL PROCESS



We support the design and implementation of the parts approval process (product or service configuration), defining the methodology to follow to ensure that the parts and/or characteristics meet certain minimum quality requirements.

CONSULTING IN HUMAN TALENT



ORGANIZATIONAL HEALTH

We evaluate the health status of the organization. The vital signs we measure are frequent behaviors and outcomes. We focus on identifying the cultural aspects that support management.



TEAMBUILDING

We support work teams to strengthen key skills such as effective communication, building trust, conflict resolution, meeting management, project leadership, and handling stressful situations.



PERSONAL ADVICE "COACHING"

We hold one-on-one meetings with key personnel in the organization to help them discover and develop their potential and performance. Likewise, we help resolve organizational, personal and/or group restrictions.



PEOPLE & TEAMS

We collaborate to strengthen the organization and processes of the life cycle of collaborators in its various stages: attraction, recruitment, onboarding, development, retention and termination.

Additionally, we help you define and establish the ideal organization for the business: structure, suitable personnel, development plans, compensation, among others.



WORKSHOPS AND EVENTS

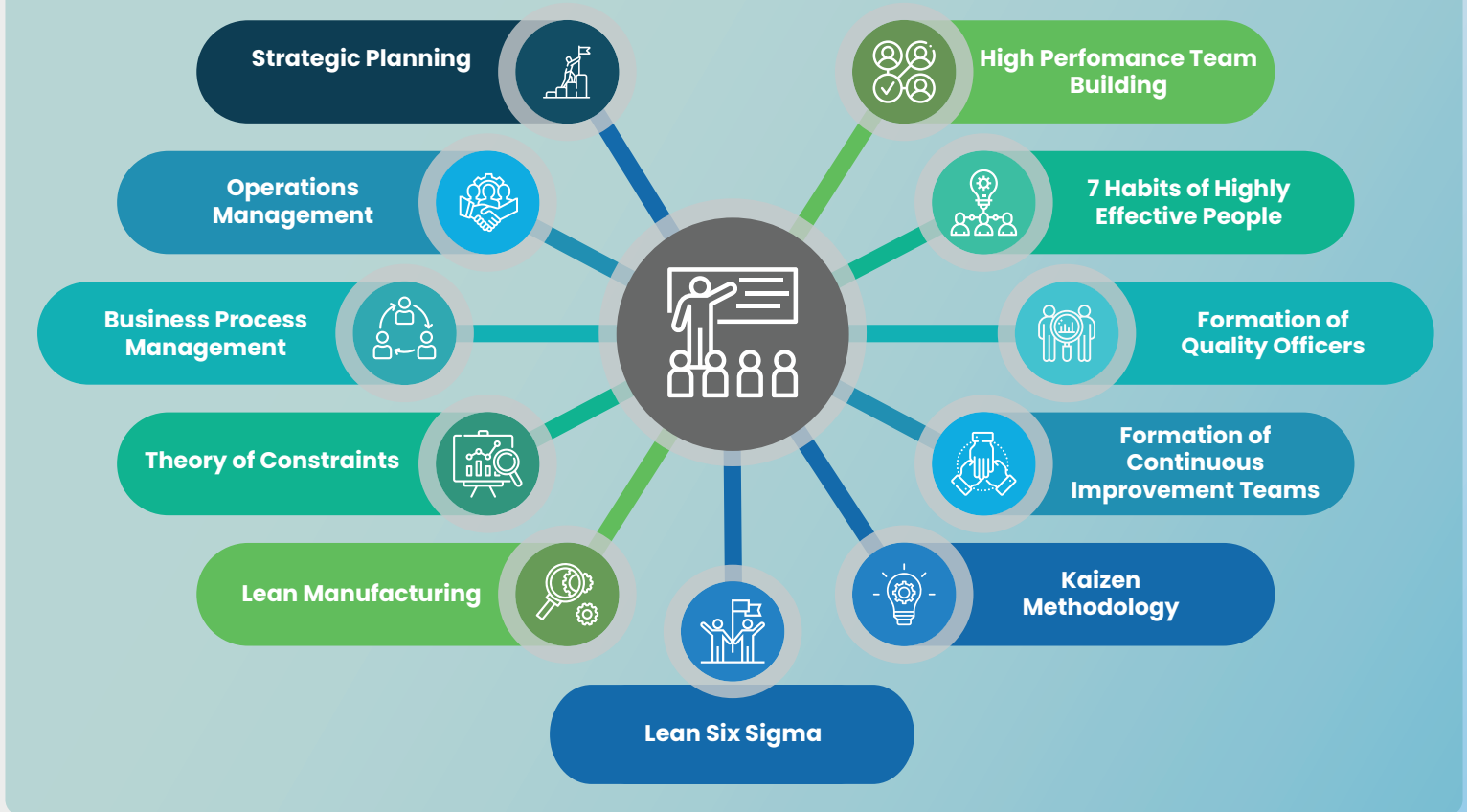
We develop and implement internal workshops (virtual and / or face-to-face) based on specific organizational needs such as improved communication, conflict resolution, leadership awareness and team dynamics.

Our approach to each of these issues has two implementation timelines. The first is short-term, focusing on today, during the health crisis. We help to achieve effective ways of working within this situation of instability.

The second is long-term, focusing on the post-crisis time, helping to establish long-term processes, policies, procedures that comply with the safety of employees, customers and the productivity of the company in the new reality.



PROFESIONAL TRAINING



DELIVERY



COACHING

Accompaniment, instruction or personalized training to a person or a team, with the aim of meeting goals or developing specific skills.

INCOMPANY TRAINING

Personalized business solutions, adapted to the organizational culture.



CERTIFICATES

Medium-term customized solutions, adapted to the type of industry. Pragmatic, focused on forming transforming teams towards the new company culture.

WORKSHOPS

One-day workshops for key skills for improving productivity and efficiency in the shortest possible time.

